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## Introduction

The Travelport Smartpoint an advanced selling tool that includes enhanced room reservation capability with dynamic content. Through Travelport Smartpoint, you can sell and offer services quicker and more efficiently.

Travelport RoomMaster Inside* Availability with Inside Shopper provides access to a hotel's inventory to view and sell from availability.

## RoomMaster has:

- Over 400 hotel brands, of which more than 100 are Inside Shopper participants
- Approximately 87,000 properties
- 5,000,000 rates worldwide

RoomMaster gives you power of:

- Inside Shopper - Reach directly into the reservation systems of over 170 hotel chains for realtime pricing and availability, all on the first shopping screen. Inside shopper availability codes with A (available), O (other rates), and C (closed)
- Inside Availability - Connect seamlessly to more than 99 percent of our hotels, providing immediate inventory and rates from the hotel's reservation system.
- Best Available Rate - Book the best non-restricted rates available online or off for more than 25,000 properties worldwide. The "!" symbol showing next to hotel chain under availability display identifies as best available rate participant.
- Lowest Public Rate - The RoomMaster Best Available Rate (BAR) program has been enhanced chain participant agree to provide RoomMaster users with access to their lowest public rates both restricted and unrestricted rates. The ' $\#$ ' symbol showing next to hotel chain under availability display identifies as lowest public rate participant.


## Course Objective

Upon completion of this module, you will be able to:

- Determine hotel company codes and names.
- Search, view and sell hotels quickly and easily using the interactive features available in Travelport Smartpoint.
- Modify and cancel hotel segments
- Access and interpret vendor information
- Use of Trip Quote


## HOTEL

## Encoding and Decoding Hotel Vendor

The function identifier to encode and decode hotel companies is: GC*11/HTL/
To encode a hotel company, enter GC*11/HTL followed by a slash (/) and the hotel company name. Example: GC*11/HTL/HOLIDAY INN

The following screen appears:

```
CHAP 11-RO0MMASTER PAGE 5-HTL
PARAGRAPH-HOLIDAY INN
    HOLIDAY INN HI Q INSIDE SHOPPER VVX AUTOMATIC
        ALL INTERCONTINENTAL BRANDS
```

To decode a hotel company, enter GC*11/HTL followed by a slash (/) and the two-letter hotel company code.
Example: GC*11/HTL/TL

The following screen appears:

```
CHAP 11-RO0MMASTER PAGE 5-HTL
PARAGRAPH-TL
    TL TRAVELODGE Q INSIDE SHOPPER VVH AUTOMATIC
        ALL CENDANT BRANDS
```


## Hotel Supplier Profile

## S*HTL/RZ

Click on interactive link to view Supplier information when the below screen appears:

```
NAME: RZ THE RITZ-CARLTON HOTEL COMPANY
    PARTICIPANT: PRODUCT REFERENCE:
ALI BRANDS............... YES >S*HTL/EM.
ALTERNATE AVAILABILITY... YES >S*HTL/ALTERNATE.
LOWEST PUBLIC RATE....... YES >S*HTL/LPR
COMPLETE PRICING........ YES >S*HTL/COMPLETE PRICING.
INSIDE SHOPPER.......... YES >S*HTL/INSIDE SHOPPER.
MULTIPLE CURRENCY........ NO >S*HTL/MULTI CURRENCY.
TRIPLES AND QUADS....... NO >S*HTL/TRIPLES AND QUADS.
CHAIN INFORMATION....... >HODRZ
```

OR

```
>S*HTL/ST REGIS
```

Click on interactive link to view Supplier information when the below screen appears:

```
CODE: -XR- ST REGIS
    FOR MORE INFORMATION SEE >S*HTL/XR
```

The following screen appears:

```
NAME: XR ST REGIS
PARTICIPANT: PRODUCT REFERENCE:
ALL BRANDS.............. YES >S*HTL/SW.
ALTERNATE AVAILABILITY... YES >S*HTL/ALTERNATE·
BEST AVAILABLE RATE...... YES >S*HTL/BAR.
COMPLETE PRICING......... YES >S*HTL/COMPLETE PRICING.
INSIDE SHOPPER.......... YES >S*HTL/INSIDE SHOPPER.
MULTIPLE CURRENCY........ YES >S*HTL/MULTI CURRENCY.
TRIPLES AND QUADS....... YES >S*HTL/TRIPLES AND QUADS.
CHAIN INFORMATION
>HODXR
```


## Steps to Selling a Hotel

To sell a hotel through Galileo, use these four basic steps:

1. Display hotel availability.
2. Display complete availability.
3. Display and observe room rate rules and policies.
4. Sell the hotel room.

Following these steps saves you time when completing the Booking File and ensures the best accommodations for your customer.

## Display Hotel Availability

## H/HOA

Use hotel availability to display a list of hotel properties to determine which best meets your customer's needs. You can display hotel availability with Travelport Smartpoint using interactive links, menus and the calendar either with or without air segments.

## With Air Segments

When using Travelport Smartpoint, the system makes several assumptions when you request hotel availability with an air segment.

- It pre-populates the hotel search with the check-in and out dates based on the flight segments in the PNR.
- It assumes the airport city code in the search.
- Displays hotels within a 30-mile radius of the destination airport.

Hover over the air segment number and select 'Hotel Search'.


A search box will appear. Note the pre-populated fields match the flight destination and travel dates as booked.


Additional Qualifiers


Additional Qualifiers can be switch off by clicking 'Collapse All' or switch on by clicking 'Expand All'

## Scroll up and down to input additional qualifiers if requires

## Additional Qualifiers

Expand All | Collapse All

## - Suppliers \& Loyalty

Reset
Frequent Guest Number:


| $\boldsymbol{\nabla}$ Property Details | Reset |
| :--- | ---: |
| Property Name: |  |
|  |  |
| Property Type: |  |
| Select | $\checkmark$ |

## Hotel

Without Air Segments
To display hotel availability without an air segment you can use the hotel availability search option under Search button.

Example screen display:

| Q | Air Availability Search <br> Hotel Availability Search |
| :--- | :--- |
| Car Availability Search <br> Flight Shopping Search <br> Smartpanel Alt+T |  |

On selecting this option, a search dialog box will appear. Here you can enter the travelers search requirements.


Note: By default system shows "Expand All" to allow you update additional qualifiers before search. You may click "Collapse All" if you want to hide the additional qualifiers.

Alternatively, you can search for hotel availability using the calendar function. The calendar may be launched from the tools button or press 'CTRL + $M^{\prime}$. Select the dates the traveler wishes to stay. Right click and select 'Hotels'.

## Example screen:

| $c$ | Take an application snapshot |
| :---: | :---: |
|  | QuickCommands |
| \# | Replay Entries Alt+Q |
|  | Reference Data Updater |
|  | Automatic Update Options... |
|  | Calendar Ctrl+M |
| (M) | Programmable Keys Editor Alt+G |
|  | Rapid Reprice |
|  | EMD Manager Alt+K |
| RY | Scriptwriter Plus Run Alt+J |
|  | Calculator $\mathrm{Ctrl}+\mathrm{K}$ |
|  | Trip Quote Copy Alt+Y |

The search box will appear but with the pre-selected dates entered in the calendar.


Hotel Search screen explained:

| Item | Explanation |
| :---: | :---: |
| Reservation Details |  |
| Check-in Date | Enter a date or click the Calendar $\square$ icon to select the arrival date at the hotel property. |
| Check-Out Date | Enter a date or click the Calendar [30icon to select the departure date from the hotel property |
| Rooms | Enter or click the arrow to select a maximum of nine guests per room. If you do not select the number of rooms, Smartpoint defaults to one room. |
| Adults | Enter or click the arrow to select the number of adult travelers for the hotel stay. If you do not select the number of adult travelers, Smartpoint defaults to one adult. |
| Children | Click the arrow to select the number of child travelers for the hotel stay. For each child, include the age of the child. There must be at least one adult traveler for a hotel stay that includes children. |
| Search By |  |
| Search Type | Select a search location: <br> - Airport/City Code searches for airport codes or names, as well as city codes or names. City or airport names must have a corresponding IATA code. <br> - Address searches by a full or partial address for the hotel property, if available for the country. <br> - Postal Code searches by postal or ZIP code, if available for the country. <br> - City Name searches for cities or towns that may not have a corresponding IATA code. <br> - Reference Point searches based on attractions, landmarks, or other points of interest. <br> - Location Type searches for hotel properties within a general location type, such as downtown, beach, mountains, financial district, and entertainment district. <br> - Property ID searches by a hotel property number (hotel code). Property ID overrides all other search modifiers. <br> - Property Name searches by a hotel property name for a selected airport, city, or postal code. |


| Airport/City Code | Enter the airport or city code where the traveler <br> wishes to stay. If the code is unknown, Travelport <br> Smartpoint will display a matching name list as typed <br> in the full city name. <br> Some city/airport codes that apply to both an airport <br> and a city, such as DEN for both Denver and Denver <br> International Airport, the search is based on the <br> airport location. <br> For city codes and city names, the search is based on <br> the central/downtown area of the city. |
| :--- | :--- |
| Distance <br> Miles/KilometersOptional. You can search for a hotel property in a <br> radius around your selected city, airport, hotel location <br> or reference point. <br> In Distance, enter the distance or click the arrows to <br> select a number between 1 and 250. <br> Click the Miles arrow to select Miles or Kilometers. |  |
| Additional Qualifiers | Add preferred supplier (hotel chain or property) and <br> frequent guest number. |
| $>$ Suppliers \& Loyalty | Enter the two-letter supplier code, enter the supplier <br> name, or click the arrow select a supplier. As you type, <br> the closest match displays for the supplier code or <br> name. <br> You can send a maximum of 6 suppliers. Click the Add <br> € icon to select more suppliers. |
| Supplier | Enter the frequent guest code for the first selected <br> supplier, if applicable. |
| Frequent Guest Number | Add negotiated rate code and rate category <br> information |
| $>$ Rates | Enter a maximum of 4 negotiated rates. Also known as <br> rate access codes, negotiated rate codes are given to <br> corporations or ther organization for negotiated rates <br> from a specific hotel supplier. |
| Regotiated Rate Code Category | Click the Rate Category drop down arrow to select a <br> maximum of three rate category codes, such as <br> Association, Convention, Senior Citizen, Government, <br> and Tour. |
| Ratings \& Currency | Select a maximum of eight hotel amenities, such as Air <br> Conditioning, Pool, Meeting Rooms, and Non Smoking <br> Room. |
| NTM Rating | Enter the NTM (Northstar Crown Rating) rating of <br> between 1-5 <br> Note: NTM and AAA ratings are mutually exclusive. If <br> you enter one type of rating, the other type of rating is <br> disabled |


| AAA Rating | Enter the AAA (American Automobile Association) <br> hotel rating of between 1-5 diamonds. <br> Note: NTM and AAA ratings are mutually exclusive. If <br> you enter one type of rating, the other type of rating is <br> disabled. <br> - <br> To request a single rating, enter a rating from 1 to <br> 5 in the first NTM or AAA text box, <br> To request a range of ratings, enter a rating from 1 <br> to 5 in the first NTM or AAA text box a rating from <br> 2 to 4 in the first NTM or AAA text box. |
| :--- | :--- |
| Currency | Enter the currency code, enter the currency name, or <br> click the arrow to select a preferred currency. |
| Property Name | Enter the specific property name / word or first 3 <br> characters of a word to search for properties <br> containing that. For example, 'Park' will display a list <br> of hotels with the word park in the name of the <br> property. <br> CEN for hotels in New York City (NYC) displays a list of <br> hotels that includes Park Central, Convention Center, <br> and Hotel Central Park. |
| Property Type | Click the Property Type arrow to select a property <br> type: All Suites, Condo, Hotel, Motel, or Resorts. |
| CEARCEL | Send search request into Smartpoint Application |
| SESET | Close and exit search window. Or click on X on top <br> right |
| If you decide not to use the data from the previous |  |
| search, you can click RESET button to clear the pre- |  |
| populated fields. |  |

Note: Additional search qualifiers may be used if using format entries.

## Hotel Availability Results Screen

The following screen is an example of complete availability of Singapore

```
CHANGI INTL ARPT O1JAN-04JAN 3NT 1ADULT KM
YH FAR EAST * EARN 20PCT COMM * FREE BRKFAST WIFI >HLI-
XR ST REGIS ** ELEVATE YOUR STAY AT EXCLUSIVE RATES ** >HL2*
1 A #CP CROWNE PLAZA CHANGI 75 AIRPORT BOULEVARD OSW
    CROWNE PLAZA
2 A YH VILLAGE HOTEL CHANG Ratings @ 1 NETHERAVON ROAD 4 3N
3 A FI CAPAI BY FRASER CHA Ratings 3 CHANGI BUSINESS PA 4 5SW
    280.00 - 330.00 SGD
    Ratings 4
4 A YX DRESORT AT DOWNTOWN 1 PASIR RIS CLOSE 5NW
        135.85 - 269.00 SGD
    Ratings 3
    5 A !UI PARK AVENUE ChaNGI 2 CHANQI buSINESS PA 5SW
        198.00 - 268.00 SGD
    Ratings @0000 3
    6 A YH VILlage hotel katon SINGAPORE SG 13SW
        239.40 - 515.00 SGD
        Ratings @0000 3
1 4 ~ A ~ P L ~ P A R K R O Y A L ~ O N ~ K I T C H E ~ 1 8 1 ~ K I T C H E N E R ~ R O A D ~ 1 8 W ~
        176.00 - 470.00 SGD
        Ratings @@@@O 4
15 A #HI HOLIDAY INN EXP CLA SQD 2 MAGAZINE ROAD (37.00-320.00 SQD 21SW
    247.00 - 320.00 SeD
        Ratings @\odot000 
                442 ORCHARD ROAD 21W
16 A !MU ORCHARD HOTEL
    245.00 - 868.00
    SGD
        Ratings 00000 4
*More Hotels*
>

The following table lists the complete availability screen including the components of line 1.
\begin{tabular}{|l|l|}
\hline Component & Description \\
\hline CHANGI INTL ARPT 01-04JAN 3NT 1ADULT KM & \begin{tabular}{l} 
Hotel Reference point \\
Date of check in and check out \\
Number of room night \\
\\
\\
\\
\end{tabular} \begin{tabular}{l} 
Number of Guest \\
Distance from Reference shown in \\
KM
\end{tabular} \\
\hline \begin{tabular}{l} 
YH FAR EAST * EARN 2OPCT COMM * FREE BRKFAST WIFI \\
\(>\) HL1.
\end{tabular} & \begin{tabular}{l} 
Promotional headline from hotel \\
vendor.
\end{tabular} \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline XT ST REGIS ** ELEVATE YOUR STAY AT EXCLUSIVE RATES ** >HL2. & Tab stop to HL1 to view the information or type HL1 \\
\hline 1 & 1 Line Number 1 \\
\hline A & Hotel participant level Inside shopper availability codes of A (available), O (other rates), and C (closed) with information line NOT AVAILABLE FOR DATES REQUESTED \\
\hline \# & \begin{tabular}{l}
RoomMaster Participant level \\
\# symbol identifies a Lowest Public \\
Rate program participant \\
! symbol identifies a Best Available \\
Rate Program participant
\end{tabular} \\
\hline CP & Hotel Chain Code. Click to decode \\
\hline CROWNE PLAZA CHANGI & Hotel Name. Click to access hotel descriptions \\
\hline 75 AIRPORT BOULEVARD & Abbreviated address. Click for hotel images \\
\hline OSW & Distance from the reference point, airport or city and the hotel property \\
\hline 192.00-360.00 & \begin{tabular}{l}
Room Rate Range The rate range is shown in the currency in which they were loaded, regardless of the currency of your location. Selecting the rate range displays the complete availability which provides information on room rates, room types, and the approximate total cost for the stay. \\
Nightly rate. Click into Rate to view complete rate. \\
Click to access complete rate range REQUEST HOC FOR RATES \\
No room to offer: \\
NOT AVAILABLE FOR DATES \\
REQUESTED \\
Minimum night requirement, update search \\
MINIMUM LENGTH OF STAY \\
REQUIRED \\
Non Inside Shopper responses that does not include a rate range: \\
REQUEST HOC FOR RATES
\end{tabular} \\
\hline
\end{tabular}
\begin{tabular}{|l|l|}
\hline SGD & \begin{tabular}{l} 
Room rate in local currency. Click to \\
decode currency
\end{tabular} \\
\hline Rating eeoce & \begin{tabular}{l} 
Trip Advisor Rating. This is also \\
available in Complete Hotel \\
Availability. Click for number of \\
reviews and read 5 most recent \\
reviews.
\end{tabular} \\
\hline Rating 4 & \begin{tabular}{l} 
NTM crown or AAA rating. Click to \\
decode
\end{tabular} \\
\hline «More Hotels» & \begin{tabular}{l} 
Click for this to display more hotel \\
property
\end{tabular} \\
\hline 30 & \begin{tabular}{l} 
The Hotel Availability Modifier \\
toolbar allows you to change dates or \\
the number of nights after an initial \\
availability has been performed. Click \\
on X to minimise
\end{tabular} \\
\hline 3 NTS \(\vee\) & 31 01JAN 02
\end{tabular}

\section*{Hotel Description}

Hotel property descriptions contain information such as directions to the hotel, facilities, and room descriptions including property number

To view this information, simply click on the hotel name. In this screen example the color is green which means it is interactive.

Show Screen
```

A !RD *RD BLU AMSTERDM AIR SCHI
124.80-349N0 EUR

```

\section*{Example screen response:}
```

«Back to Hotels»
>HOD15JAN15925
` Advertising Information
0 Business center 1 Transportation
2 Restaurant 3 Handicap rooms
4 Health club 5 Bar
6 Conference rooms 7 Multiple languages
8 Nonsmoking rooms 9 Room service
RD 15925 RADISSON BLU AMSTERDAM AIRPORT
ADDRESS: Schiphol-Rijk Business Park FROM: AMS 002M SW
Schiphol-Rijk 1119 PB NL CKIN: 3PM
CKOUT: 12N
PHONE: 31 20-6553131 FAX: 31 20-6553100
RATING: NTM - 4 CROWNS
***** KEYWORDS *****

| 0 | BOOK | BOOKING GUIDELINES | 1 CANC | CANCELLATION POLICY |
| ---: | :--- | :--- | :--- | :--- |
| 2 | COMM | COMMISSION | 3 CONT | CONTACTS |
| 4 | CORP | CORPORATE RATES | 5 CRED | CREDIT CARD POLICIES |
| 6 | DIRS | DIRECTIONS TO HOTEL | 7 DPST | DEPOSIT POLICY |
| 8 | FACI | FACILITIES | 9 FAMI | FAMILY PLAN |
| 10 FREQ | FREQUENT TRAVELER | 11 GRPS | GROUP INFO |  |
| 12 GUAR | GUARANTEE POLICY | 13 HELP | CUSTOMER SERVICE |  |
| 14 | INDX | INDEX | 15 LOCA | HOTEL LOCATION |
| 16 MEAL | MEAL PLANS AVAILABLE | 17 DESC | HOTEL DESCRIPTION |  |
| 18 | OTHR | OTHER | 19 PROM | PROMOTIONAL INFO |
| 20 | RECR | RECREATION | 21 ROOM | ROOM / UNIT TYPES |
| 22 | SERV | SERVICES AVAILABLE | 23 | TAXS | TAX INFORMATION

```

To display information, click on the relevant keyword category.
Show Screen example FACI:

```

1-HOA15JAN-17JAN +
«Back to Hotel Description»
>HOD15JAN15925/8
RD 15925 RADISSON BLU AMSTERDAM AIRPORT
FACILITIES
On-Site Facilities
Chargeable Facilities
Business Center
Fitness Center
Health Club
Parking Facilities
Garage Parking
Truck/RV Parking
Public Area Facilities
High Speed Internet Access
General Facilities
Adapted Room Doors Elevators
Gym (other than existing health club)
Handicap Facilities Laundromat
Lounge
Non-Smoking Rooms
Restaurant
Sauna
Spa
Wheelchair Access
Off-Site Facilities -
Parking Facilities
Valet Parking
General Facilities
golf course

```

\section*{Show Screen example HELP:}
\begin{tabular}{|lll|}
13 & HELP & CUSTOMER SERVICE \\
15 & LOCA & Display keyword item \\
17 & DESC & Displan \\
10 & DORm & \\
\hline
\end{tabular}
```

*CUSTOMER SERVICE*
CUSTOMER SERVICE
***.***.***.***.***.***,***,***,***,***,***,***,***,***,***,***,
**WE WANT TO ASSIST YOU**
***.***.***.***.***.***,***,***,***,***,***,***,***,***,***,***,
LET US KNOW IF YOU HAVE QUESTIONS REGARDING:
-A MISSING CONFIRMATION NUMBER
-A REJECT MESSAGE
-THE RATE CONFIRMED
-HOTEL FACILITIES/AMENITIES
-FORMATS
IF YOU WOULD LIKE TO SPEAK WITH A GLOBAL CONTENT SPECIALIST AND
ARE CALLING FROM THE U.S. CANADA OR MEXICO PLEASE CONTACT A
SPECIALIST AT:
TOLL FREE: 1-800-333-3333: ASK FOR GLOBAL
TELEPHONE: 1-402-501-6100 CONTENT MANAGEMENT
FAX NUMBER: 1-402-498-8208
EMAIL:
GDS@CARLSONREZIDOR.COM (US) OR
EMEAGDS@CARLSONREZIDOR.COM

```

\section*{Features Property}

When hotel is a featured property
"Back to Hotels"
>HOD01JAN00065
- Features and Amenities
    0 Business center 1 Restaurant
    2 Handicap rooms 3 Health club
    4 Bar 5 Conference rooms
    6 Multiple languages 7 Nonsmoking rooms
    8 Room service 9 Swimming pool
    More Information


Click on the Back to Hotel Description link to return to the list of hotel description keywords.

\section*{Show Screen}


You can go back to results at any time by clicking on the Back to Hotels link at the top of the page.

\section*{Show Screen}
```

"Back to Hotels"
*HOD15JAN15925

* Advertising Information

| 0 Business center | 1 Transportation |
| :--- | :--- |
| 2 Restaurant | 3 Handicap rooms |
| 4 Health club | 5 Bar |
| 6 Conference rooms | 7 Multiple languages |
| 8 Nonsmoking rooms | 9 Room service |

```

\section*{Hotel Images}

Hotel Images is an application that is integrated within Travelport Smartpoint.
Clicking on the hotel address will automatically launch specific hotel images for the selected property. This is designed to help save time searching websites for information and enables you and your traveler to make a more informed choice at time of booking.


The response screen will contain a large image, thumbnails, picture labels and descriptive text (optional). Some hotels may also load virtual tours.

Example screen display:


When the hotel supplier has images in ICE Portal, the following screen is displayed:


If videos are available, select from the drop down.
Use the arrows to move to the next or previous picture.

\section*{Hotel Complete Availability Screen}

The following screen is an example of complete availability.
Example screen response:

```

«Back to Hotels"
*HOC INSIDE* 01JAN-04JAN/1
CHECK OUT * WWW.IHGAGENT.COM *
SGD RATE CP 86674 CROWNE PLAZA CHANGI AIRPORT
Ratings @@@@D
NIGHTLY APPROX TTL
1 192.00 @ D SGD 734.44 SGD +TO
ADVANCE PURCHASE NO REFUNDS
1 KING BED DELUXE NONSMOKING BEAUTIFULLY
DESIGNED WITH THE THEME OF CALM NATURE RELAX IN
BED:N/A MEAL:N/A VIEW:N/A
BOOKINGS ARE NON-REFUNDABLE
COM:YES RF:NO CAT: CR:N/A
2192.00@ D SGD 734.44 SGD +TQ
ADVANCE PURCHASE NO REFUNDS
1 KING BUSINESS NONSMOKING DESIGNED WITH THE
DISCERNING BUSINESS TRAVELLER IN MIND OUR
BED:N/A MEAL:N/A VIEW:N/A
BOOKINGS ARE NON-REFUNDABLE
COM:YES RF:NO CAT: CR:N/A
3 216.00@ D S
ADVANCE PURCHASE NO REFUNDS
1 KING BED PREMIER NONSMOKING ADMIRE A
RESPLENDENT VIEW OF LUSH GARDENS FROM YOUR
BED:N/A MEAL:N/A VIEW:N/A
BOOKINGS ARE NON-REFUNDABLE
COM:YES RF:NO CAT: CR:N/A
4 192.00 @ D S
734.44 SGD
ADVANCE PURCHASE NO REFUNDS
DELUXE ROOM BED TYPE IS NOT GUARANTEED AS IT IS
SUBJECT TO AVAILABILITY UPON ARRIVAL.
BED:N/A MEAL:N/A VIEW:N/A
BOOKINGS ARE NON-REFUNDABLE
COM:VES RF:NO CAT: CR:N/A
5 240.00 @ G SGD 918.06 SGD +TQ
BEST FLEXIBLE RATE
1 KING BED DELUXE NONSMOKING BEAUTIFULLY
DESIGNED WITH THE THEME OF CALM NATURE RELAX IN
BED:N/A MEAL:N/A VIEW:N/A
COM:YES RF:YES CAT: CR:N/A

```
«More Rates»

The following table lists the complete availability screen including the components of line 1:
\begin{tabular}{|l|l|}
\hline Component & Description \\
\hline Ratings 0000 & Trip Advisor Ratings \& Top 5 Reviews \\
\hline 1 & Line Number 1 \\
\hline 192.00 & \begin{tabular}{l} 
Local currency nightly rate. Click for \\
complete rate rule
\end{tabular} \\
\hline @ & \begin{tabular}{l} 
Indicates there is a rate change during \\
the stay
\end{tabular} \\
\hline D & \begin{tabular}{l} 
Required Guarantee Types \\
G: Guarantee is required
\end{tabular} \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline & \begin{tabular}{l}
D: deposit is required \\
P: Prepayment \\
Blank - not applicable
\end{tabular} \\
\hline SGD & Currency code. Click to decode \\
\hline 734.44 SGD & Total for the period of the requested. \\
\hline APPROX TTL & Approximate price. Indicates that the total for the period is not final \\
\hline \begin{tabular}{l}
ADVANCE PURCHASE NO REFUNDS \\
1 KING BED DELUXE NONSMOKING BEAUTIFULLY \\
DESIGNED WITH THE THEME OF CALM NATURE RELAX IN \\
BED:N/A MEAL:N/A VIEW:N/A \\
BOOKINGS ARE NON-REFUNDABLE
\end{tabular} & Summary of rate type, brief description of room, bedding configuration \\
\hline COM:YES & Commission (YES or NO). May include percentage of commission after dash (-) e.g. YES-10 \\
\hline RF: & Refund Policy: Yes or No \\
\hline CAT: & \begin{tabular}{l}
Category \\
N/A or blank \\
R-Standard/Rack \\
C - Corporate \\
W - Weekend \\
P-Package \\
S - Senior Citizen \\
G - Government \\
M - Military \\
B - Club \\
A - Association \\
F - Family Plan \\
T-Tour \\
I - Travel Industry \\
V-Convention \\
I - Special \\
N - Negotiated
\end{tabular} \\
\hline CR:NO & Credentials required. YES or NO \\
\hline «More Rates» & Click to view other rates \\
\hline
\end{tabular}

\section*{Display Hotel rate rules}

Hotel can have restrictive rate policies. Checking room rate rules is an important part of the booking process in order to:
- Sell the correct rate for the requested dates.
- Advise the customer of any rate changes during the stay and of any guarantee, deposit, or cancellation policies.

Note: Rules vary for each hotel company and room type.

Click on rate to view full description of rate rule policy
```

*Back to Hotels*
*HOC INSIDE* Ø1JAN-\emptyset4JAN/1
CHECK OUT * WWW.IHGAGENT.COM *
SGD RATE CP 86674 CROWNE PLAZA CHANGI AIRPORT
Ratings e0000
NIGHTLY APPROX TTL
1 192.00 0 5 SGD 734.44 SGD +TQ
amvamice dmoruase NO REFUNDS
View booking screen with rules S NONSMOKING DESIGNED WITH THE
GISGEHNING BUSINESS TRAVELLER IN MIND OUR
BED:N/A MEAL:N/A VIEW:N/A
BOOKINGS ARE NON-REFUNDABLE
COM:YES RF:NO CAT: CR:N/A

```

Travelport Smartpoint highlight the paragraph headers for hotels.

Highlighting hotel rules headers makes it easier to read when hotel rules are being read.
```

ADDRESS: 75 AIRPORT BOULEVARD 01- PHONE: 65-6-8235300
SINGAPORE SG 819664 FAX: 65-6-8235301
*RATE:
THIS RATE APPLIES TO 1 ADULTS
KBNROLN: ADVANCE PURCHASE NO REFUNDS
SGD 192.00 PER NIGHT STARTING 21JAN FOR 2 NIGHTS
384.00 TOTAL RATE STARTING 21JAN FOR 2 NIGHTS
384.00 SUB TOTAL FOR STAY
451.96 APPROX TOTAL INCL ALL KNOWN TAXES/FEES
COMMISSIONABLE
DESIGNED WITH THE DISCERNING BUSINESS TRAVELLER IN MIND OUR
STYLISH 28SQM RM COMBINES CONTEMPORARY FITTINGS WITH NATURE
INSPIRED DECOR TO MAKE BOTH WORK AND RELAXATION EASY. IDEAL FOR
2 ADULTS AND INCLUDES AN EXTENSIVE WORK DESK ERGONOMIC CHAIR
SMART TV FREE IDD CALLS TO 10 COUNTRIES AND WIFI.
SPECIAL SAVINGS. ADVANCE PURCHASE. RESERVATIONS REQUIRE FULL
PREPAYMENT FORTHE ENTIRE STAY AT TIME OF BOOKING. FULLY
NONREFUNDABLE. PREPAYMENT IS CHARGED TO CREDIT CARD BETWEEN TIME
OF BOOKING AND DAY OF ARRIVAL AND IS NONREFUNDABLE
TAXES -
SALES TX - 7.70PCT P/ROOM P/NIGHT
SERVICE CHARGE - 10.00PCT P/ROOM P/NIGHT
1 KING BUSINESS NONSMOKING
BULE,
DEPOSIT REQUIRED
ACCEPTED CREDIT CARDS-AX DC JC VI CA CB BE
BOOKING HELD UNTIL-0000 LOCAL HOTEL TIME ON ARRIVAL DATE
NON-REFUNDABLE
COMMISSIONABLE Y NON SMOKING
*RULESS*
DEPOSIT METHOD: ACCEPTED CREDIT CARDS ENTIRE STAY NONREFUNDABLE
DPST DUE AT BKNG
CC ACCEPTED AX DC JC VI CA CB BE
CXL: ADVANCE PURCHASE ENTIRE STAY NONREFUNDABLE
7.7 PCT TAX PER NIGHT GST 7.70 PCT, 10 PCT SERVICE CHARGE PER
NIGHT EXCLUDES GRATUITY
*EXTRA CHARGES*
EXTRA ADULT: 80.00 SGD
*PROPERY LOCATION*
CHANGI AIRPORT HOTEL - NAMED WORLDS BEST AIRPORT HOTEL BY
SKYTRAX IN 2015 2016 STEP FROM YOUR FLIGHT INTO THE RESORT
AMBIANCEOF THE CROWNEPLAZA CHANGI AIRPORTHOTEL JUST STEPS AWAY
FROM TERMINAL 3. ENJOY FAST AND EASY ACCESS FROM THE AIRPORT
TERMINALS. SIMPLY TAKE THE SKYTRAIN OR LINK BRIDGE FROM YOUR

```


\section*{Hotel TripAdvisor Ratings and Review}

TripAdvisor ratings and reviews are available for any hotel property that has TripAdvisor data available.

Approximately 97\% of hotels available in Travelport Smartpoint will have TripAdvisor ratings.
You can request TripAdvisor reviews from either a Hotel Availability Search (HOA) or Hotel Complete Availability (HOC) response.

Hover over the rating to display a pop-up box that indicates how many times the property has been reviewed.

Click rating icon to display the view the five most recent ratings.
```

"HOC INSIDE* 01JAN-84JAN/1
CHECK OUT * WWW.IHGAGENT.COM *
SGD RATE CP 86674 CROWHE PLAZA CHANGI AIRPORT
Ratings \#nown
NIGHTLY
1
192.08 %
TripAdvisor rating based on 3455 reviews, click for reviews

```

Working with TripAdvisor Rating
TripAdvisor displays a Ratings range from 1 to 5.

Symbol of Rating Value as below
\begin{tabular}{|c|c|}
\hline 1 & 100000 \\
\hline 1.5 & 100000 \\
\hline 2 & 100000 \\
\hline 2.5 & 10000c \\
\hline 3 & 10000c \\
\hline 3.5 & 10000C \\
\hline 4 & ,ooooc \\
\hline 4.5 & 10000¢ \\
\hline 5 & 100006 \\
\hline
\end{tabular}

Note: If a hotel property does not have TripAdvisor ratings, the TripAdvisor symbol is not displayed.

Working with TripAdvisor Review

Example screen response
5 Most Recent TripAdvisor Reviews

\section*{"Functions as it should"}
oeeen Reviewed 19 hours ago
Ive stayed here twice. Once when I had several hours before catching another flight. The other time I had a full day to spend in Singapore before my next flight. I thought one of my hotel rooms was much quieter than the other one. So, be sure... [more]
"Convenient and comfortable stopover"
00000 Reviewed 1 days ago
Good location being at the Changi airport terminal 3. Perfect for an early morning flight. Okay to stay for a night only while in transit. You're at the airport so there is some plane noise but this is offset by the convenience of the location. Clean... [more]

\section*{CLOSE}

If the review is long, click the ...[more\} link to expand the information.

\section*{Request Hotel Rates for Frequent Guests}

If a traveler is a frequent guest at a particular hotel, their guest number can be added to the rate search request. Once the number is added, participating suppliers will return qualified availability and rate ranges based on the frequent guest number.

The hotels are listed alphabetically by code in the Hotel Loyalty drop-down.
After selecting a hotel code, enter the hotel loyalty number.
Once entered, FREQUENT GUEST RATE is displayed on the HOA screen.
In the following example, availability is requested for Hotel Intercontinental (IC) hotel properties within a 10-kilometer radius from downtown Tokyo for a hotel room with one frequent guest number.

Example screen response


Example screen response


\section*{Hotel Availability Map}

When you display hotel availability, the following Hotel Availability Map icon is available to the right of the display in Smartpoint.

Interactive maps allow you to obtain a clear graphical view of shopping options as well as hotel locations that are available. There is also the option to sell from the map view.

Click on this icon to display the Hotel Availability Map
Screen Explanation:

\begin{tabular}{|l|l|}
\hline Component & Description \\
\hline X & Click on the X at top-right to close the window. \\
\hline+ & \begin{tabular}{l} 
Click + or - to zoom or un-zoom the map \\
display
\end{tabular} \\
\hline & \begin{tabular}{l} 
Map allocation of hotel properties. \\
Maximum property is 50
\end{tabular} \\
\hline DISPLAYING 1-20 & \\
\hline
\end{tabular}


Note: You may see a maximum of 50 hotels on a map. Not all hotels are shown on the new map display - This is a limitation of the current geo-location data that is available from the host for hotels.

\section*{Viewing Hotel Images}

Hotel Images is an application that is integrated within Travelport Smartpoint.
Clicking on the street name from the hotel availability display or map display automatically launches specific hotel images and 360 virtual tours for the selected property. This is designed to help save time searching websites for information and enables you and your traveler to make a more informed choice at time of booking.

To view hotel images, click on the hotel address
The response screen will contain a large image, thumbnails, picture labels, and descriptive text (optional). Some hotels may also load virtual tours.

Example screen response:


\section*{Hotel Booking Reminder}

If you create, end and retrieve (ER) a booking that includes an overnight stay but does not have a hotel booked an agent alert message will display and ask if you would like to check hotel availability. If you choose to select a hotel the Hotel Availability Search screen displays with data pre-populated from the PNR.

Note: An overnight stay is defined as a pair of consecutive flights when one arrives on one date and the next departs on a different date and there is at least six hours between the flights.

Show Screen


An alert will occur once per booking, even if the reservation record has multiple legs where there is an overnight stay or 6 hours between flights

If there is already an active or passive hotel segment in the booking, the Alert will not appear. Once you click the Search button, Travelport Smartpoint will launch the Hotel Availability Search screen. The Hotel Availability Search screen fields will pre-populated with the reservation information from the PNR:

City (Airport code of the destination immediately preceding the first overnight stay)
Check in date (from the previous arrival date)
Check out date (from the next departure date)
Number of adults

\section*{Hotel Sell Option from Hotel Rate}

After viewing hotel availability, complete availability, and rate rules, you are ready to sell the hotel room.

Travelport Smartpoint provides 2 options when selling; 'Passive Sell' and 'Advanced Sell' option. The sell options are available on the hotel rate rules screen. After the action, command to add Receive and ER booking file to save.

From the Room and Rate Rules display, click <<Passive Sell>> for passive segment sell.
Once Click Sell Room, room is sold based on current booking information.
```

>
«Back to Room Rates" «Passive Sell» «Advanced Sell»
BW 11176 BEST WESTERN RIVERS EDGE
ADDRESS: }301\mathrm{ W RIVER ST PHONE: 1 575-754-1766
RED RIVER NEW MEXICO US FAX: 575-754-2408
WHEREVER LIFE TAKES YOU BEST WESTERN IS THERE

```

Upon clicking «Passive Sell» under Room and Rate Rules display, a Passive Hotel Sell window pops up. The passive hotel feature is used to add to the itinerary non GDS segments such as going to convention and the agency or customer has blocked room space. Passive hotel segments enable a true holistic PNR/BF view, housing all segments for a trip, including those booked offline or group booked space.

Reservation Details tab
Show screen


\section*{Rate Information}
Room Type: ©
\begin{tabular}{|l|l|}
\hline A2QRACA & \begin{tabular}{l} 
Examples of room types: A1K, 1KING, \\
2QUEEN, 1Twin-max characters allowed is 7
\end{tabular} \\
Rate Confirmed vortr. \\
\hline
\end{tabular}
\begin{tabular}{ll}
\(\square\) & \\
\hline
\end{tabular}

Payment Information (Optional)
\begin{tabular}{|c|c|c|}
\hline \multicolumn{2}{|l|}{Cancellation Policy:} & Booking Reason: \\
\hline Select or type policy & \(\checkmark\) & \(v\) \\
\hline Payment Type: & & Form Of Payment: \\
\hline Guarantee & \(v\) & Credit Card v \\
\hline \multicolumn{3}{|l|}{Card Type} \\
\hline Select & \(\checkmark\) & \(\checkmark\) Pre-populate from FOP \\
\hline \multicolumn{3}{|l|}{Card Number} \\
\hline \multicolumn{3}{|l|}{Enter Card Number} \\
\hline \multicolumn{3}{|l|}{Expiration Date:} \\
\hline MMYY & & \\
\hline
\end{tabular}

Phone Number:
1575-7541766

\section*{PASSIVE SELL +TQ CANCEL}

Clicking on the new «Passive Sell» link from Rate Rules display - auto populates the passive hotel screen with information from the PNR.
\begin{tabular}{|l|l|}
\hline Component & Description \\
\hline Hotel Information & \begin{tabular}{l} 
Enter the two-letter vendor code or click the drop-down \\
and make a selection. Select 'ZZ' if code is unknown \\
- Hotel Chain listing has been alphabetized and there is \\
no longer a default.
\end{tabular} \\
\hline Hotel Chain & Over type or click the calendar icon and make a selection. \\
\hline Check-In & Over type or click the calendar icon and make a selection. \\
\hline Check-Out & \begin{tabular}{l} 
Enter the city code or click the drop-down arrow and \\
select from the list.
\end{tabular} \\
\hline Location & Specify the status code - BK or MK as appropriate. \\
\hline Status Code & \begin{tabular}{l} 
Enter or Click the drop-down to specify the number of \\
rooms
\end{tabular} \\
\hline Rooms & Input hotel name \\
\hline Property Name & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline & Note: 'Property Name' is the default and 'Property Code' is disabled by design. \\
\hline \begin{tabular}{l}
Address Line 1 \\
Address Line 2 \\
City \\
State/Province/Region \\
ZIP/Postal code \\
Phone Number
\end{tabular} & \begin{tabular}{l}
When hotel name is entered, relevant address details will need to manually insert. \\
Unique Room Master property ID number will auto populate the details
\end{tabular} \\
\hline Rate Information & \\
\hline Room Type & Type Enter the room type code \\
\hline Daily Rate & Enter the daily rate. \\
\hline Currency & Enter the 3 letter currency code or click the drop-down list and select from the list. \\
\hline Rate Confirmed With & Enter the Rate Confirmed With field will add a notepad remark (NP.) into the PNR \\
\hline Confirmation Number & Enter the hotel confirmation number. \\
\hline Payment Information (Optional) & \\
\hline Cancellation Policy & \begin{tabular}{l}
Click the drop-down list and select cancellation policy. \\
- If Cancellation Policy is supplied, this will be added to the associated remarks of the PNR.
\end{tabular} \\
\hline Booking Reason & \begin{tabular}{l}
Click the drop-down list and select the reason for making the booking passively. \\
- Booking Reason code is not mandatory unless required. If users are in a PCC where reason codes are mandatory, they will get a message from host stating it's mandatory if it isn't supplied.
\end{tabular} \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline & (1) MK REQUIRES A BOOKING CODE SEE HO*BC \\
\hline \multirow[t]{4}{*}{Payment Type} & \begin{tabular}{l}
Select Applicable from drop down list Guarantee or Deposit \\
Payment Type:
\end{tabular} \\
\hline & Guarantee \\
\hline & Guarantee \\
\hline & Deposit \\
\hline \multirow[t]{5}{*}{Form of Payment} & \begin{tabular}{l}
Select Applicable from drop down list Credit Card or Agency \\
Form Of Payment:
\end{tabular} \\
\hline & Credit Card \\
\hline & Credit Card \\
\hline & Agency \\
\hline & \begin{tabular}{l}
- If Credit Card selected, then Card Type, Number and Expiration Date will become mandatory. \\
- If Agency selected, then IATA input box will become mandatory.
\end{tabular} \\
\hline \multirow[t]{9}{*}{Card Type} & Select Applicable from drop down list Credit Card Type: \\
\hline & AirPlus/Universal Air Travel Plan \\
\hline & American Express \\
\hline & Carte Blanche \\
\hline & Diners Club \\
\hline & Discover \\
\hline & JCB/Japan Credit Bureau \\
\hline & MasterCard/Eurocard \\
\hline & Visa \\
\hline Card Number & Enter the credit card number \\
\hline Expiration Date & Enter Expiry date as MMYY \\
\hline PASSIVE SELL & Click Passive Sell to create a passive segment \\
\hline RESET & Click Reset option allow user does not want data autopopulated, this will clear all fields \\
\hline +TQ & Click +TQ to create Hotel Trip Quote \\
\hline CANCEL & Click Cancel to discontinue the process \\
\hline
\end{tabular}

Other tab
Show screen

\begin{tabular}{|l|l|}
\hline Component & Description \\
\hline Requests (Optional) & \\
\hline Special Service & Enter request of guest, not guaranteed. \\
\hline Corporate Discount & Enter a corporate discount number if applicable \\
\hline Name Override & \begin{tabular}{l} 
Enter alternative name other than \\
passenger 1 name from booking file
\end{tabular} \\
\hline Associated Remarks & Enter any remark related to segment \\
\hline
\end{tabular}

\section*{Hotel}

From the Room and Rate Rules display, click <<Advance sell>>
```

>
«Back to Room Rates% «Passive Sell» «Advanced Sell»
BW 11176 BEST WESTERN RIVERS EDGE
ADDRESS: 301 W RIVER ST PHONE: 1 575-754-1766
RED RIVER NEW MEXICO US FAX: 575-754-2408
WHEREVER LIFE TAKES YOU BEST WESTERN IS THERE

```

Click on <<Advanced Sell>> to display the Advanced Sell window.
Advance sell allows agent to add, change booking information such as form of payment for guarantee and special services information
1.15OH/BEEKIMMS

Hotel Sell Options

SELL OPTIONS
Reservation Data


Payment
\begin{tabular}{llll|}
\hline Payment Type: & \multicolumn{1}{l}{ Form Of Payment: } \\
\hline Guarantee & \(\checkmark\) & Credit Card & \(\checkmark\) \\
\hline
\end{tabular}


\section*{Additional Request}

Special service (/SI-):
e.g. GRND FLOOR ROOM
Frequent Fly Number (/FT-):
e.g. BA3756925

Frequent Guest Number (/FG-):
e.g. HI216593


Name override (/NM-):
SOH BEEKIMMS
Address (/W-):
e.g. J SMITH 63 COBB ST LONDON V

Tour number (ITT):
e.g. AA847655

\section*{Hotel}
\begin{tabular}{|c|c|}
\hline Component & Description \\
\hline Reservation Data & \\
\hline \begin{tabular}{l}
Room \\
Extra Adult \\
Extra Child \\
Infant Crib \\
Adult rollaway \\
Child rollaway
\end{tabular} & Enter or Click the drop-down to specify the number of rooms, extra adults, extra children and etc. \\
\hline Payment & \\
\hline Payment Type: & \begin{tabular}{l}
Click the drop-down and select the appropriate: \\
Guarantee \\
Deposit \\
Prepayment \\
None/Others
\end{tabular} \\
\hline Form Of Payment & Select from appropriate list payment type is other than None. Screen will intuitively response for required details, example show credit card selected details for card is need. \\
\hline Card Type & \begin{tabular}{l}
Select Applicable from drop down list Credit Card Type: \\
AirPlus/Universal Air Travel Plan American Express \\
Carte Blanche \\
Diners Club \\
Discover \\
JCB/Japan Credit Bureau \\
MasterCard/Eurocard \\
Visa
\end{tabular} \\
\hline Cardholder name & Enter name as shown on card \\
\hline Card number & Enter card number \\
\hline Security Code & Enter CCV number \\
\hline Expiration date & Enter Expiry date as MMYY \\
\hline Additional Request & Items are optional \\
\hline Special Service & Enter request of guest, not guaranteed. \\
\hline Frequent Fly Number & Enter FFN of by airline partner \\
\hline Frequent Guest Number & Enter Guest membership by hotel property \\
\hline Name override & Enter alternative name other than passenger 1 name from booking file \\
\hline Address & Guest address \\
\hline Tour number & Enter the tour number if this hotel booking is associated with a tour \\
\hline SELL ROOM(S) & Click on Sell Room for room sell. \\
\hline CANCEL & Click Cancel to discontinue the process. \\
\hline
\end{tabular}

Note: refer to hotel chain keyword OPTI to find out what optional fields are accepted by a vendor, and how the vendor will respond, for example HODFE/OPTI.

\section*{Hotel Direct}

Example screen response
\begin{tabular}{|c|l|}
\hline 4 & Flight \\
& Hotel Direct \\
Hotel Passive \\
Car Direct \\
Car Passive \\
\hline
\end{tabular}

The Hotel Direct Sell dialog box provides two tabs: Reservation and Other.
Information will be prepopulated with an active booking file

\section*{Reservation Tab}

Screen explanation:


\begin{tabular}{|c|c|}
\hline Component & Description \\
\hline \multicolumn{2}{|l|}{Hotel} \\
\hline Check-In & Over type or click the calendar icon and make a selection. \\
\hline Check-Out & Over type or click the calendar icon and make a selection. \\
\hline Hotel Chain & Enter the two-letter vendor code or click the dropdown and make a selection. \\
\hline Rooms & Enter or Click the drop-down to specify the number \\
\hline Adults & of rooms, adults, and children. \\
\hline Children & \\
\hline Room Master Property ID & Enter the unique Room Master property ID number. \\
\hline Booking code & Enter the exact booking code for the room type. \\
\hline \multicolumn{2}{|l|}{Traveler} \\
\hline Traveler First & \multirow[t]{2}{*}{Enter or over type the first \& last name of the traveler in whose name the room is being booked.} \\
\hline Last Name & \\
\hline Frequent Guest Number & Enter an applicable hotel loyalty number (optional). \\
\hline Frequent Air Traveler Number & Enter an applicable airline frequent flyer number (optional). \\
\hline Special Information & Any special request, example RQ GRND FLOOR ROOM. Confine this to 50 characters \\
\hline \multicolumn{2}{|l|}{Rate Guarantee} \\
\hline \multirow[t]{10}{*}{Payment Type:} & Click the drop-down and select the appropriate: \\
\hline & Guarantee \\
\hline & Deposit \\
\hline & None/Others \\
\hline & Rate Guarantee \\
\hline & Payment Type \\
\hline & Guarantee \\
\hline & Guarantee \\
\hline & Deposit \\
\hline & None/Other | \\
\hline Form Of Payment & Select from appropriate list \\
\hline
\end{tabular}


Note: To support Travelport's new Hotel Billback solution, two new payments options are available in the Form of Payment drop-down list: Conferma - New Deployment and Conferma - Add Deployed Card.

\section*{Hotel}

The Hotel Billback solution allows Travel Management Companies the ability to provide their customers with an end-to-end payment alternative using virtual credit cards through the Conferma Settlement Platform. Conferma also supports automated hotel fax notification replacing the manual effort undertaken by agents.

See Hotel Billback User Guide KB 27596 in My Travelport for more details.

Other Tab
Show screen

\begin{tabular}{|l|l|}
\hline Component & Description \\
\hline Rates & Enter a corporate discount number if applicable \\
\hline Corporate Discount & Enter any negotiated rate details \\
\hline Negotiated Rate Access Code & \begin{tabular}{l} 
The booking source box is populated with your \\
agency IATA number. (Optional)
\end{tabular} \\
\hline Booking Source & Add optional address information \\
\hline Address Lines & \begin{tabular}{l} 
You can over type this if appropriate using the \\
dropdown arrows to select a number. \\
Infant Crib \\
Extra Child \\
Extra Adult \\
Child Rollaway \\
Adult Rollaway
\end{tabular} \\
\hline Extra & Direct Sell Click Direct Sell to sell the room \\
\hline DIRECT SELL & Click Cancel to discontinue the process. \\
\hline CANCEL & \\
\hline
\end{tabular}

\section*{Examples of Hotel Sell Segment}
```

1-HOA20AUG-30AL
>
"Back"
2 \mp@code { H H L ~ H Y ~ S S 1 ~ A T L ~ 2 0 A U G - 3 0 A U G ~ 1 0 N T ~ 7 6 7 3 5 ~ H Y A T T ~ P L A C E ~ A T L ~ S O U }
1 KNGMOVI 1 /RT- USD134.00 /AGT99999992
/G-VI4XXXXXXXXXXX1111EXP1214
/NM-JONES JOSEEMS
/PT-AT
/TR-USD150075
/GI-G
/RG-134.00USD
/CF-HY0033623196 13400 USD
INVALID ARC/IATA NUMBER
CXL:CXL 24HRS PRIOR TO ARRIVAL TO AVOID 1NT PNLTY *
>

```

The following table lists the components of the Inside Availability sell response:
\begin{tabular}{|l|l|}
\hline Component & Description \\
\hline 2 & Segment number \\
\hline HHL & Galileo sold hotel entry \\
\hline HY & Hotel chain code \\
\hline SS1 / HS1 & Status code, number of rooms \\
\hline ATL & City/airport code \\
\hline 20AUG-30AUG & In and out dates \\
\hline \begin{tabular}{l} 
10NT \\
76735
\end{tabular} & \begin{tabular}{l} 
Number of nights \\
Hotel property number
\end{tabular} \\
\hline HYATT PLACE ATL & Property name \\
\hline 1KNGMOVI1 & \begin{tabular}{l} 
Number of room sold for Room type -number of \\
guest
\end{tabular} \\
\hline RT-USD134.00 & Room rate \\
\hline AGT999999992 & Agency IATA number \\
\hline G-VI4444333322221111EXP1214 & \begin{tabular}{l} 
Guarantee/deposit credit card number \\
G-DPSTVI444433332221111EXP1214 -Deposit
\end{tabular} \\
\hline NM-JONES JOSEEMS & Name of reserved hotel guest. \\
\hline RG-134.00 USD & \begin{tabular}{l} 
Rate guarantee with amount and currency \\
code.
\end{tabular} \\
\hline TR-USD150075 & \begin{tabular}{l} 
Approx. total amount \\
AT Approx. Total - some vendors only
\end{tabular} \\
\hline CF-HY0033623196 & Confirmation number. \\
\hline \begin{tabular}{l} 
CXL: 24 HRS PRIOR TO ARRIVAL TO AVOID 1NT \\
PENALTY
\end{tabular} & Alert advising cancelation policy \\
\hline
\end{tabular}

Sample of sell response with Advance payment
```

1.1TRAVELLER/SMARTPOINTMR

1. HHL RL SS1 PDX 12JAN-13JAN 1NT 21742 RI ON THF RTVFR IAN
1A1KROR -1 /RG-USD170.00/AGT14537423,G-PAYVI4000000000001111EXP1
215/NM-TRAVELLER SMARTPOINTMR/CF-44D756MGH*
```

If the hotel supplier does not accept advance payment, the user will see the following message returned in Terminal screen:

\section*{SUPPLIER DOES NOT ACCEPT ADVANCE PAYMENT}

\section*{Hotel Passive}

You may occasionally have to make a hotel reservation outside the Galileo system via telephone or email. If you wish it to print on an itinerary, it must be entered in the Booking File passively.

Effectively from Feb 2013, the Hotel Passive Segment functionality has been changed by introducing the MK action status code for a new hotel passive segment. The difference will be that the existing "BK" passive segment can be created, only after the new "MK" passive segment has been created in the PNR. Also, the BK segment can be added to the PNR after an active hotel segment, if the chain code, city code, and check in date in the active segment match the same in the BK segment.

Please take note of the below mandatory modifiers:
- City code
- Chain code (if unknown, ZZ can be used)
- Number of rooms in the hotel passive segment (i.e. MK1)
- Check in and check out dates
- Property number (/P-) and/or hotel name (/H-)
- Room type/rate code (/R-)

\section*{Reservation Details}

Show Screen

\begin{tabular}{|l|l|}
\hline Component & Description \\
\hline Hotel Information & \begin{tabular}{l} 
Enter the two-letter vendor code or click the drop-down \\
and make a selection. Select 'ZZ' if code is unknown \\
- Hotel Chain listing has been alphabetized and there is \\
no longer a default.
\end{tabular} \\
\hline Hotel Chain & Over type or click the calendar icon and make a selection. \\
\hline Oheck-In & \begin{tabular}{l} 
Enver type or click the calendar icon and make a selection. \\
select from the list.
\end{tabular} \\
\hline Check-Out & Specify the status code - BK or MK as appropriate. \\
\hline Location & \begin{tabular}{l} 
Enter or Click the drop-down to specify the number of \\
rooms
\end{tabular} \\
\hline Status Code & \begin{tabular}{l} 
Input hotel name \\
Note: 'Property Name' is the default and 'Property Code' \\
is disabled by design.
\end{tabular} \\
\hline Rooms & \begin{tabular}{l} 
When hotel name is entered, relevant address details will \\
need to manually insert.
\end{tabular} \\
\hline Property Name & \multicolumn{1}{|l|}{} \\
\hline \begin{tabular}{l} 
Address Line 1 \\
Address Line 2 \\
City
\end{tabular} &
\end{tabular}

\begin{tabular}{|c|c|}
\hline Payment Type & \begin{tabular}{l}
Select Applicable from drop down list Guarantee or Deposit \\
Payment Type:
\end{tabular} \\
\hline Form of Payment & \begin{tabular}{l}
Select Applicable from drop down list Credit Card or Agency \\
Form Of Payment: \\
- If Credit Card selected, then Card Type, Number and Expiration Date will become mandatory. \\
- If Agency selected, then IATA input box will become mandatory.
\end{tabular} \\
\hline Card Type & \begin{tabular}{l}
Select Applicable from drop down list Credit Card Type: \\
AirPlus/Universal Air Travel Plan \\
American Express \\
Carte Blanche \\
Diners Club \\
Discover \\
JCB/Japan Credit Bureau \\
MasterCard/Eurocard \\
Visa
\end{tabular} \\
\hline Card Number & Enter the credit card number \\
\hline Expiration Date & Enter Expiry date as MMYY \\
\hline PASSIVE SELL & Click Passive Sell to create a passive segment \\
\hline RESET & Click Reset option allow user does not want data autopopulated, this will clear all fields \\
\hline +TQ & Click +TQ to create Hotel Trip Quote \\
\hline CANCEL & Click Cancel to discontinue the process \\
\hline
\end{tabular}

Note: Receive and ER booking file to save.

Other Tab
Show Screen

\begin{tabular}{|l|l|}
\hline Component & Description \\
\hline Requests (Optional) & Enter request of guest, not guaranteed. \\
\hline Special Service & Enter a corporate discount number if applicable \\
\hline Corporate Discount & \begin{tabular}{l} 
Enter alternative name other than \\
passenger 1 name from booking file
\end{tabular} \\
\hline Name Override & Enter any remark related to segment \\
\hline Associated Remarks & \\
\hline
\end{tabular}

\section*{Modifying a Hotel}

Importance: Before modifying a hotel segment, view rules and then display hotel availability and check complete availability to verify that the hotel can accommodate your change.

Travelport Smartpoint can help you to quickly modify a hotel segment

\section*{Step 1: Review the cancellation policy}
a) Click the room rate amount in the hotel segment to view any restrictions or notes regarding change of the reservation
b) Click the HOV*PD text to move down in the rules display until you find the cancelation policy
```

PK9N78/60 HDQTL E034604 AG 14537482 25MAY
1.1SMITH/ANNE
1. UA 374 Y 15NOV IADORD HK1 B30A 936A * E SU
2. HHL HX HK1 CHI 15NOV-20NOV 5NT 19771 HAMPTON INN OHARE
1A09LV4 -1 /RG.USD214.00
HOV2 HX 19771 880.00
USD 88e.0e TOTAL FOR 15NOV THROUGH 2ENOV
985,60 APPROX TOTAL INCL ALL KNOWN TAXES/FEES
TAX: 12.00 PCT
COMMISSION: }10\mathrm{ PERCENT
*RULES*
GUARANTEE: CREDIT CARD
CXL BY 1159P DAY PRIOR ARVL
OR PARTIAL PAYMENT MAY BE FORFEITED
*EXTRA CHARGES*
15.00 USD ROLLAWAY ADULT CHARGE
>HOV*PU.
/AGT14537482/G-AX3XXXOXXXXXXXXO028EXP1216/
NM-SMITH ANNE/CF-86103333*

```

\section*{Step 2: Check the hotel availability}

The Hotel Modify function generates a message to cancel and rebook the hotel segment using the new information. If the room type is no longer available or the rate has increased since you booked the hotel, it can generate a no-record (NOREC) situation and/or additional charges for your customer. As such, it is highly recommended to check the complete hotel availability before modifying the reservation to verify the property can accommodate your changes.

\section*{Step 3: Modify the hotel reservation}
a) To launch the Hotel Modify form, click on the ' HHL ' link.


When the Hotel Modify screen appears, change any pertinent information on the Reservation tab, such as check-in and check-out dates, number of rooms/guests, traveler details, frequent guest number, and any payment details


Click the Other tab to change/add a corporate discount or request an extra bed.

b) When ready, click Modify to submit the changes.

\section*{Step 4: Save the changes}

Once you have reviewed the reservation's new details, Receive and ER the PNR to save and redisplay the changes

Once launched, Travelport Smartpoint will take the hotel information in the PNR and populate it into the form. From this screen, users can make changes to the hotel information. These changes or added information are reflected in the PNR.

Note: Vendors may return their own message, e.g. "ROOM TYPE/PROPERTY NOT AVAILABLE". If the new date or room type is not available, you have two choices:
*Select a different room type or hotel.
*Ignore and you will keep your original reservation.

\section*{Cancelling a Hotel Segment}

Once you sell an Inside Availability or Inside Link hotel, instant messaging is sent to the hotel participant. The hotel booking is confirmed as soon as you sell it.

Important: If you ignore the Booking File containing an Inside Availability or Inside Link hotel before ending it, the hotel space may still be holding confirmed. Both level participants return cancellation number instantly.

The function identifier for canceling a hotel booking is: \(\mathbf{X}\)

To cancel a hotel segment, enter X followed by the hotel segment number. Example entry: X2 Receive and end transaction the Booking File.

To cancel all hotels in booking XH, Receive and end transaction the Booking File.

Note: Response times vary according to the hotel's participation level.
The following screen shows a cancellation response for an Inside Availability participant which provided a cancellation number (CX-XWFJ1TF). After you end the Booking File, the hotel enters an OSI message in the Booking File that includes the hotel company code, airport or city code, check-in date, and cancellation number.
```

1-X2
1. DL 783 Y 20AUG MSPATL HS1 0630 1001 0 E WE
2. DL 1528 Y 30AUG ATLMSP HS1 1715 1904 O E SA
GALILEO HOTEL CANCELLED CX-XWFJ1TF
>

```

A cancellation number must be received to confirm the booking has been cancelled.
- If a cancellation number is returned immediately, receive and end the Booking File.
- If a cancellation number is not returned immediately, receive and end the Booking File. Wait a few moments and then retrieve the Booking File. Cancellation numbers are usually stored in the service information field ( \({ }^{*}\) SI) or the vendor remarks field (*VR). See in booking file response for a cancelled reservation number

\section*{Display the Hotel History}

Display the Hotel History to confirm the segment change by entering * HIH .
Note the original segment was deleted and the new segment added to the PNR in the enhanced view

\section*{Hotel Best Practice}
1. Always check the rate rules prior to selling, modifying or cancel the room segment.
2. Be aware of rate changes indicator @ in hotel availability, complete rate and rate policy
3. Ensure sell hotel has a confirmation number and the guarantee symbol * next to it
4. A cancellation reference number is required for each cancel hotel reservation Locate reference number starting with CX- in Other Service Information field (*SI) or Vendor Remark field (*VR). If no cancellation reference number CX- is returned the reservation should not be considered cancelled and a no-show charge may be levied by the vendor.
5. In the event there is a delay and no cancellation number is received when hotel segment is cancelled. Input a REVIEW BOOKING to be reminded to monitor for the return of the cancellation number.
Check what is the hotel chain unique queuing pseudo city code and you may then send a queue message to them using vendor remark following the below step.

Do contact Helpdesk to assist if cancellation number still fail to return after performing the below
```

>GC*11/HTL/HY (to check queuing code for Hyatt)
>V.HHY*PLEASE UPDATE CANCELLATION NUMBER FOR THE BOOKING+V.HHY*GALILEO/TESTMS
>R.JAMIE
>QEB/VVJ
Once the booking file has been queued over, re-retrieved the booking file and input a Review Booking into the Booking File to monitor for the confirmation number to come in.
>RB.6JUN*TO MONITOR FOR HYATT HTL CX NUMBER
$>$ R.JAMIE
$>E$ (to end transaction)

```
6. Cancellation without cancellation number is NOT successful
7. If no cancellation nos is returned, DON'T ER. Occasionally a cancellation nos is not returned due to link down situation which doesn't last long. Just ignore the cancellation and the booking will revert to the confirmed status. Try cancelling a few mins or an hour later until a cancellation nos is returned.
8. Some hotel chains may still return a cancellation nos even if the cancellation deadline has passed. The cancellation numbers indicate that cancellation is confirmed BUT penalty applies. You still need to comply with the cancellation conditions.
9. AVOID performing multiple hotel bookings or modifications simultaneously in a single transaction.
10. Be mindful that changes to date or room type are considered "Cancel and Re-book".
11. REFRAIN from booking less than 24 hours prior to check in.

\section*{Trip Quote}

Trip Quote is a quick and easy way to send quotes from the agency to travelers with all the details of their trip. Aside from Air Shop (FS), Trip Quote is available in Hotel Availability and Car response screens.

Add the selection to the Trip Quote by selecting the green +TQ indicator in the Hotel (HOC) or availability (CAL) response:

\section*{Show Screen}
```

"Back to Hotels"
*HOC INSIDE* 01JAN-04JAN/1
CHECK OUT * WWW. IHGAGENT.COM *
SGD RATE CP 86674 CROWNE PLAZA CHANGI AIRPORT
Ratings 00000
NIGHTLY APPROX TTL
192.00@ D SGD 734.44 SGD
ADVANCE PURCHASE NO REFUNDS
1 KING BED DELUXE NONSMOKING BEAUTIFULLY
DESIGNED WITH THE THEME OF CALM NATURE RELAX IN
BED:N/A MEAL:N/A VIEW:N/A
BOOKINGS ARE NON-REFUNDABLE
COM:YES RF:NO CAT: CR:N/A
2
192.00 @ D SGD 734.44 SGD +TO
ADVANCE PURCHASE NO REFUNDS
1 KING BUSINESS NONSMOKING DESIGNED WITH THE
DISCERNING BUSINESS TRAVELLER IN MIND OUR
BED:N/A MEAL:N/A VIEW:N/A
BOOKINGS ARE NON-REFUNDABLE
COM:YES AF:NO CAT: CR:N/A
3 216.00@
D SGD 819.19 SGD +TQ
ADVANCE PURCHASE NO REFUNDS
1 KING BED PREMIER NONSMOKING ADMIRE A
RESPLENDENT VIEW OF LUSH GARDENS FROM YOUR
BED:N/A MEAL:N/A VIEW:N/A
BOOKINGS ARE NON-REFUNDABLE
COM:YES RF:NO CAT: CR:N/A
192.00@ D SGD 734.44 SGD +TQ
ADVANCE PURCHASE NO REFUNDS
DELUXE ROOM BED TYPE IS NOT GUARANTEED AS IT IS
SUBJECT TO AVAILABILITY UPON ARRIVAL.
BED:N/A MEAL:N/A VIEW:N/A
BOOKINGS ARE NON-REFUNDABLE
COM:YES RF:NO CAT: CR:N/A
5
240.00@ G SGD 918.06 SGD +TQ
BEST FLEXIBLE RATE
1 KING BED DELUXE NONSMOKING BEAUTIFULLY
DESIGNED WITH THE THEME OF CALM NATURE RELAX IN
BED:N/A MEAL:N/A VIEW:N/A
COM:YES RF:YES CAT: CR:N/A

```


As selections are added to the quote, Trip Quote button counts the selections and indicates the number that have been selected

\section*{Show Screen}


Select the Trip Quote button in the navigation menu
A pop-up will display showing the trip quote basket.

Show Screen


Select the items to send by either choosing the Select All Options check box or choosing individual items from the list.

Once items are selected, select the ACTION button before choosing Send or Copy button.
Select send as Text or HTML
You can send the information using email or copy it to the clipboard.

Enter an email address. The quote can be sent to multiple address by separating address with a semi colon if your agency is choosing 'Microsoft Outlook' option under Email Configuration settings.

Enter a message if desired in the Custom Message box.
A confirmation message will display.
Ensure click on 'Proceed' button to continue


Below shows a sample of quote copy to clipboard

Show Screen

\section*{Hotel Shopping}

SOFITEL NEW YORK
\begin{tabular}{lll} 
& \begin{tabular}{l} 
SOFITEL NEW YORK \\
NEW YORK NY New York, \\
United States
\end{tabular} & \begin{tabular}{l} 
Check-In \\
Thu 10 Jan 2019 \\
Check-Out \\
Mon 14 Jan 2019
\end{tabular} \\
MRATE AVAIL STAY LONGER AND SAVE MORE CLASSIC ROOM - 1 QUEEN
\end{tabular}```

